



# No Thanks, I'm Just Looking: Sales Techniques for Turning Shoppers into Buyers

*Harry J. Friedman*

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Harry J. Friedman

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*No Thanks, I'm Just Looking* gives anyone the inside scoop on how to skyrocket their selling career with a system of easy-to-learn practical money-making steps. By saving countless hours of trial-and-error experience, readers will be able to focus on the things that really work. Considered to be retail guru Harry J. Friedman's personal collection of proven selling techniques, *No Thanks, I'm Just Looking* includes all the tips and humorous anecdotes that have made him retail's most sought-after consultant.

*No Thanks, I'm Just Looking* delivers the tricks of the trade from an international retail authority.

- Author is the most heavily attended speaker on retail selling and operational management in the world
- These groundbreaking high-performance training systems have been used by more than 500,000 retailers, from small independents to the likes of Neiman Marcus, Cartier, Billabong, La-Z-Boy and Godiva, to routinely deliver more sales
- Friedman created the number one retail sales and management system used by more retailers than any other system of its kind in the world

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